



*CU Mortgage Services
CU Realty
CU Title Services
CU Auto Resource Center
CU Preferred Investments
CU Member Business Services*

Good afternoon,

Today's Star Tribune featured an article addressing the financial condition of Minnesota credit unions in the midst of today's economy, the current health of the housing industry, and questionable business lending practices. In addition, a related article featured the opinions of a former CU Member Business employee, who spoke of the pressures associated with his tenure at CU Companies.

I firmly disagree with all statements suggesting that at any time a CU Companies representative was pressured or coerced into making decisions against his or her better judgment. CU Companies has channels and measures in place to address such pressures, should they arise, and all employee concerns are taken seriously.

Regarding the business loans in question, I am confident these recommendations were made objectively. To make recommendations harmful to our credit union owners would not meet our long term strategy of building a reputable platform for credit unions to participate. What's more, the idea of CU Member Business providing anything but an accurate projection of risk is simply an absurd accusation, given the fact that our strength rests on the well being of the credit unions we serve.

While the credit union industry is not completely sheltered from today's tough economic times, the great majority of Minnesota credit unions remain financially sound. No amount of bad publicity can rob credit unions of their truly unique strength and advantage – their members. Regardless of size, location, or field of membership, all credit unions in Minnesota are owned by and run by their members. CU Companies is honored to be a part of that effort and will continue to support that grass roots ideal.

At CU Companies we have always taken pride in promoting strong integrity and professionalism and I assure you we remain committed to that promise. If you have any questions, please don't hesitate to contact me at 651-787-9525 or bcrandall@cucompanies.com.

Sincerely,

A handwritten signature in black ink that reads 'S. Brad Crandall'.

S. Brad Crandall, CEO
CU Companies